

# RYAN WALTER DURKIN

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163 Shawsheen Road, Andover, MA 01810

## EDUCATION

**University of Massachusetts**, Amherst, MA

*September 04 – May 08*

Isenberg School of Management Honors Program, Summa Cum Laude, GPA: 3.906/4.000

Commonwealth College Departmental Honors Scholar

B.B.A., Double Major: Finance and Management, Minor: Psychology, Class of 2008

## SCHOLARSHIPS

- **UMass 21<sup>st</sup> Century Senior Leadership Award:** highest university honor awarded to a graduating senior
- **UMass 2008 Senior Leadership Award:** awarded to top 25 seniors for demonstrated leadership at UMass
- **Isenberg Senior Leadership Award:** granted to top 14 leaders within the Isenberg School of Management
- **Leaders in the Making Award:** presented to a promising UMass student showing admirable leadership qualities
- **Liberty Mutual National Target School Scholarship:** national scholarship awarded to only 25 “outstanding students” across the United States of America who show great leadership potential
- **Kenneth O’Brien:** awarded to one UMass athlete for academic and athletic achievement in the honors college
- **Rick Pitino:** four-year UMass athletic scholarship awarded for athletic ability in the sport of Track and Field
- **Francis Ouimet:** awarded for dedication to the game of golf and Indian Ridge C.C.; 2008 banquet student speaker
- **Charles J. Hoff:** awarded to a honors student showing “exemplary motivation to achieve”
- **Norma ’54 and Saul ’54 Feingold:** awarded to one Isenberg Honors scholar for excellence in Finance
- **Financial Executive Institute Award:** awarded to a Finance junior with an outstanding academic record
- **Melvin Howard:** awarded for academic achievement within the Commonwealth College Honors Program

## ATHLETICS

**UMASS Track & Field and Cross Country Captain**

*August 04 – May 08*

- Elected 2006-2008 Captain of UMass Cross Country and Track and Field teams
- Recruited to D-1 athletic program; Mile through 5k; Best times: 4:14 mile, 1:54.07 800-meter split
- Named to A-10 Academic All-Conference XC and Track teams, A-10 Commissioners Honor Roll, UM 400 Club
- Led Andover High School as team captain, Runner of the Year, All-State medalist, and All-Conference Honors

## EXPERIENCE

**CampusLIVE**, *Chief Operating Officer*, Boston, MA

*September 08 – Present*

- Lead operations at \$3.1 Million VC funded Highland Capital Partners and Charles River Partners portfolio company
- Set strategic direction for the business and allocate product, development, marketing, and sales resources
- Manage daily operational processes between departments as well as finances, forecasts, budgets, and legal contracts
- Responsible for training, management, and professional development of 20 employees
- Recruit top talent within tech community; responsible for all human resource functions, including compensation
- Assist with product feedback cycles, and encourage customer and user happiness through new concepts
- Featured in BusinessWeek Magazine’s “Top Young Entrepreneurs in America,” as well as Entrepreneur Magazine

**Massachusetts Soldiers Legacy Fund (MSLF)**, *Fund Administrator*, Boston, MA

*December 09 – Present*

- Provide \$4.0 Million in educational assistance grants to children of Massachusetts Servicemembers killed in action
- Lead all daily operations, finances, events, marketing, university partnerships, and donor databases
- Establish relationships with all 45 MSLF families, and lead grant disbursement for 75 children

**Brook Venture Partners**, *Intern*, Wakefield, MA

*May 07 – August 07*

- Conducted due diligence processes to evaluate investment opportunities, including financial and valuation analyses, market assessment and research, customer references, and reference calls within the IT and MedTech industries

## INTERESTS

- Golf: began working at Indian Ridge Country Club as a caddy at age 10 and rose to Pro-Shop Manager
- Real Estate: founded the UMass Real Estate Society, creating first Real Estate course offered on campus
- Piano: trained in Classical music and have been playing since age five; Billy Joel enthusiast
- Sharetact: founded the simplest, smartest networking tool on the web for young professionals and entrepreneurs